



Opportunity Finance Network: Member Profile



Community First Fund™
capital powering prosperity



Community First Fund

Lancaster, PA

Community First Fund (CFF) is the premier economic development organization serving central Pennsylvania. Launched in 1992, the organization was the creation of economic development leaders and a faith-based coalition of community leaders seeking to expand economic opportunities among underserved communities in Lancaster County. Today, CFF provides loans and technical assistance to small business owners, affordable housing developers, community organizations, and development initiatives throughout a thirteen-county region that is home to 3.5 million people.

Success Story: Safe Haven Quality Care, LLC, Harrisburg, PA

Thanks to a loan and some invaluable business planning expertise from Community First Fund, Sandy Hardy opened Safe Haven Quality Care in September 2005 to provide in-home care to the elderly. She already has nineteen employees — and ambitious plans to expand her business and to develop new ways to serve the seniors in her community.

"We are very grateful for our relationship with Community First Fund and look forward to continued collaboration as we expand and grow."

*Sandy Hardy
Safe Haven Quality Care, LLC*



www.commfirstfund.org

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Mission

To create economic growth for our communities by providing equitable financial services, technical knowledge, and advocacy for our clients.

Products and services

- Small and mid-sized business loans
- Commercial mortgage loans
- Affordable housing loans
- Community-based loans for non-profits and community organizations
- Core Four® business planning program for potential borrowers
- Procurement education to help small businesses become government contractors

Financial and social impact

- Loans made = More than 450, totaling over \$10 million
- Clients served = 8,000
- Loan loss rate = 2%
- Jobs created or retained = More than 850
- Homes built = Over 100
- New businesses started or expanded = 450
- Individuals helped by community facilities built or enhanced = 3,000



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